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# Genesys Customer Experience Insights User's Guide

Customer Perspective Report

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# Customer Perspective Report

This page describes how you can use the (**Business Results** folder) Customer Perspective Report to review key metrics of the customer experience in the contact center.

## Understanding the Customer Perspective Report

Customer Perspective Report												
Tenant	Media Type	Day	Customer Segment		Service Type	Entered	Response Ratio	% Accept Service Level	% First Response Time Service Level			
Environment	Chat	2016-05-25	Chat_CS		Chat_ST	5	1.00	0.00%	80.00%			
			default		default	1	1.00	100.00%	0.00%			
		2016-05-26	Chat_CS		Chat_ST	1	0.00	0.00%	0.00%			
			default		default	1	0.00	0.00%	0.00%			
		2016-05-27	Chat_CS		Chat_ST	1	0.00	0.00%	0.00%			
	default			default	1	0.00	0.00%	0.00%				
	Email		2016-05-25	Chat_CS		Chat_ST	1	0.00	0.00%	0.00%		
		default			default	1	0.00	0.00%	0.00%			
		2016-05-26	Chat_CS		Chat_ST	1	0.00	0.00%	0.00%			
			default		default	1	0.00	0.00%	0.00%			
2016-05-27			Chat_CS		Chat_ST	1	0.00	0.00%	0.00%			
	default		default	1	0.00	0.00%	0.00%					
	Environment	Chat	2016-05-25	Chat_CS		Chat_ST	5	1.00	0.00%	80.00%		
default					default	1	1.00	100.00%	0.00%			
2016-05-26			Chat_CS		Chat_ST	1	0.00	0.00%	0.00%			
			default		default	1	0.00	0.00%	0.00%			
2016-05-27			Chat_CS		Chat_ST	1	0.00	0.00%	0.00%			
		default		default	1	0.00	0.00%	0.00%				
		Email	2016-05-25	Chat_CS		Chat_ST	1	0.00	0.00%	0.00%		
default					default	1	0.00	0.00%	0.00%			
2016-05-26			Chat_CS		Chat_ST	1	0.00	0.00%	0.00%			
			default		default	1	0.00	0.00%	0.00%			
	2016-05-27		Chat_CS		Chat_ST	1	0.00	0.00%	0.00%			
default			default	1	0.00	0.00%	0.00%					
Customer Perspective Report												
			Entered	Response Ratio	% Accept Service Level	% First Response Time Service Level	% Finished Service Level	Avg Accept Time Agent (Fmt)	Avg First Response Time (Fmt)	Avg Finish Response Time (Fmt)	Avg Satisfaction	Avg Revenue
			5	1.00	0.00%	80.00%	100.00%	00:00:35	00:00:35	00:06:31	0.00	0.00
			1	1.00	100.00%	0.00%	100.00%	00:00:05	00:00:05	00:00:19	0.00	0.00
			1	0.00	0.00%	0.00%	100.00%	00:00:00	00:00:00	00:00:00	0.00	0.00
			2	0.00	0.00%	0.00%	100.00%	00:00:00	00:00:00	00:00:00	0.00	0.00
			5	1.00	100.00%	0.00%	100.00%	00:00:03	00:00:03	00:15:49	0.00	0.00
			2	1.00	50.00%	50.00%	100.00%	00:00:05	00:00:05	00:00:17	0.00	0.00
			1	0.00	0.00%	0.00%	100.00%	00:00:00	00:00:00	00:00:00	0.00	0.00
			1	1.00	100.00%	0.00%	100.00%	00:00:04	00:00:04	00:16:39	0.00	0.00
			2	1.00	0.00%	50.00%	100.00%	00:00:26	00:00:26	00:15:50	0.00	0.00
			1	1.00	100.00%	0.00%	100.00%	00:00:04	00:00:04	00:07:48	0.00	0.00
			5	0.00	0.00%	0.00%	100.00%	00:00:00	00:00:00	00:00:00	0.00	0.00
			26	1.00	34.62%	23.08%	100.00%	00:00:14	00:00:14	00:10:26	0.00	0.00
			4	1.00	0.00%	25.00%	100.00%	00:00:35	00:00:05	00:00:49	0.00	0.00
			3	0.00	0.00%	0.00%	100.00%	00:00:00	00:00:00	00:00:00	0.00	0.00
			1	1.00	100.00%	100.00%	100.00%	00:00:02	00:00:08	00:00:15	0.00	0.00
			1	1.00	100.00%	100.00%	100.00%	00:00:12	00:00:05	00:00:25	0.00	0.00
			1	0.00	100.00%	0.00%	0.00%	00:00:05	00:00:00	00:00:00	0.00	0.00
			3	0.00	0.00%	0.00%	100.00%	00:00:00	00:00:00	00:00:00	0.00	0.00
			2	0.00	100.00%	0.00%	100.00%	00:00:00	00:00:00	00:00:00	0.00	0.00
			20.00%			20.00%	93.33%			00:00:30	0.00	0.00

This report summarizes contact center milestones from a customer perspective, providing the average response times, revenue and customers satisfaction scores, and various service level percentages of interactions that enter or begin with the contact center. This report also provides such summary values as the average revenues generated by each customer segment, by media type, and to evaluate the average customer satisfaction scores. Attributes applied to these metrics include

customer segment, service type, and media type.

Use this report to understand such key indicators as how much time elapsed before customers were connected to agents or received responses, how satisfied customers were with their transactions, and how much money they spent.

To get a better idea of what this report looks like, view sample output from the report:

[HRCXICustomerPerspectiveReport.pdf](#)

The following tables explain the prompts you can select when you generate the report, and the metrics and attributes that are represented in the report:

### Prompts for the Customer Perspective Report

Prompt	Description
Pre-set Date Filter	From the list, choose a time period on which to report, and move it to the Selected list.
Start Date	Choose the first day from which to gather report data.
End Date	Choose the last day from which to gather report data.
Customer Segment	Optionally, select a configured Customer Segment on which to report.
Service Type	Optionally, select the type of service to include in the report.
Media Type	Optionally, select the type of media to include in the report—for example, VOICE, EMAIL, and CHAT.
Tenant	For multi-tenant environments, optionally select the tenant(s) for which to include data in the report.

### Attributes used in the Customer Perspective Report

Attribute	Description
Tenant	This attribute enables data within the reporting interval to be organized by tenant.
Media Type	This attribute enables data to be organized by the interaction's media type—for example, VOICE, EMAIL, and CHAT.
Day	This attribute enables data within the reporting interval to be organized by a particular day within a month and year. Day values are presented in YYYY-MM-DD format.
Customer Segment	This attribute enables data to be organized by the

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Attribute	Description
	configured customer segment.
Service Type	This attribute enables data to be organized by the type of service that was assigned to the interaction.

## Metrics used in the Customer Perspective Report

Metric	Description
Entered	The total number of customer interactions that entered or began within the contact center and were assigned this business attribute. This count includes abandoned interactions.
Response Ratio	<p>The ratio of interactions of this business attribute for which an outbound reply was created to customers to all accepted interactions of this business attribute.</p> <p>For all media types, this ratio could be greater than 1:1.</p>
% Accept Service Level	The service level, measured as a percentage of interactions that entered this tenant and were accepted within a user-defined threshold, relative to all interactions that entered this tenant and were offered to a resource.
% First Response Time Service Level	The service level that is delivered for this business attribute measured as a percentage of customer interactions that were accepted within a user-defined threshold, relative to all customer interactions that were offered to handling resources.
% Finished Service Level	The percentage of time within the interval that this agent was engaged with customers, relative to the total duration within the interval of the agent's active session on a particular media channel.
Avg Accept Time Agent (Fmt)	<p>The average amount of time (HH:MM:SS) it took agents to accept customer interactions of this business attribute.</p> <p>This metric is identical to BA Customer\ASA.</p>
Avg First Response Time (Fmt)	<p>The average amount of time (HH:MM:SS) including mediation duration that elapsed before a first response to a customer interaction, that was assigned this business attribute was created.</p> <p>For synchronous media, a response is considered to have been created when the interaction was accepted by a handling resource. For asynchronous media, the first reply to a given interaction must be sent in order to increment this metric.</p>

Metric	Description
Avg Finish Response Time (Fmt)	The average duration (HH:MM:SS) of completed customer interactions that both had a response by a handling resource and were assigned this business attribute. This duration includes the entire lifespan of the interaction including processing, queueing, and handling.
Avg Satisfaction	The average customer-satisfaction score of interactions assigned this business attribute. The average considers only those interactions for which customer satisfaction was recorded.
Avg Revenue	The average amount of revenue that is generated for interactions assigned this business attribute. The average considers only those interactions for which revenue was generated.